2024^ TRAINING and LICENSE FEE RATE INFORMATION

Mandatory Training and year 1 license* (per person)	**Training@ Group Rate** (per person)	**License 1 User Annual Subscription**** (renewal year 2++)	**License 2-4 Users 2-4 User Subscr.**** (renewal y2++)	**License 5-10 Users 5-10 User Subscription^^** (renewal y2++)
Screening only-Note: For each paid Trainee, one Screener will be trained at no cost as a community service to organizations providing FallsTalk or FallScape				
FallsTalk(FT!) $695	$650	$650	$1495	$3495 (FallsTalk Interview + Behavioral Intervention)
FT-CG (FT-C) +500	+450	$795	$1995	$3995 (FallTalk for Caregivers/Partners Intervention)
FallScape(FS^) $895	$850	$895	$2295	$4995 (FallScape Multimedia Behavioral Intervention)
FS-CG (FS-D) **+500**	+450	$995	$2795	$5995 (FallScape for Caregivers/Partners Intervention)

Training Includes:

FallsTalk (FT)- Part I- Screening, Interview & Assessment- Evidence-Based **Screening**, **FT Interview**, Assessment, Reports & Falls Prevention Admin. Tools;

FallsTalk (FT!)- Part II- FallsTalk Behavioral Intervention- **Personalized** Behavioral Intervention (Methodology & Resources); includes FT Software + Support.

FallsTalk for Caregivers/Partners (CG/P)- **Individualized** FT Intervention for **Dyads** (Client+CG/P) prerequisite FT **proficiency**; license incl. all FT! & FT-C.

FallScape (FS) Multimedia Intervention- **FS Multimedia** Assessment & Intervention- ^**FT! expertise is required**, FS lic. incl. all FT!, FT Software + Support.

FallScape for CG/P & Persons Living with Dementia-Individualized **FS Multimedia Intervention for Dyads**-prereq. FS **proficiency**, lic. incl. all FT! & FS.

Training Details

FT!- FallsTalk Webinar series includes 8-12 webinars, each 45-75 minutes. Training is paced by the Master Instructor, based on group progress. Group size is limited to 5 participants (plus one supervisor, if 5 from same organization). Each participant must have a Windows-based laptop available for training & practice.

FallsTalk Hybrid series includes 1.5 days in-person training (~6 hours/day) + 2-4 webinars. Training is paced by the Master Instructor, based on group progress.

Training for groups of 2 to 5 participants from the same organization get a discount (@ the Group Rate); all groups are arranged individually. The group discount rate applies when more than one person from an organization completes the same training at the same time. Groups can arrange a course based on organizations' availability by paying the participant training fees (@ the Group Rate); instructor's fees (1-3 instructors; 5 or 6 participants per instructor), plus travel expenses, providing the site, and covering incidentals (meals, A-V and other rentals as needed). **Webinar or Hybrid training-** 50% off Instructor 2-day fees; **Webinar**- no travel charges. When multiple organizations are trained in a group, Instructor fees are fairly divided based on the number of participants from each organization. Email us at: Info@FallScape.org or click on the '**Find Out More'** button on our website to contact us for registration or any additional information needed.

FT-C FallsTalk proficiency is required before FallsTalk for CG/P training can be undertaken. Subscription includes all FallsTalk, FT! + FT-C software/support.

FS^ Completion of FallsTalk training and demonstration of FT expertise is required before FallScape training can be undertaken. Subscription includes FT! + FS.

FS-D FallsTalk and FallScape proficiency are required before FallScape for CG/P training can be undertaken. Subscription incl. FT!, FS + FS-D software/support.

^ Price list valid as of **February 15, 2024**, rates for invoices with prior dates are honored as per invoice. ++Continued license renewals maintain the initial rate.

Training rates for Grant or Contract proposals are established on an individual basis and dependent upon the customized project plans mutually agreed upon.

* Initial year 1 software license is included in the cost of each individual's training. Certification is provided upon demonstration of participant proficiency. Successful completion of training is mandatory to insure program fidelity, but there are no special educational prerequisites for participation in FallsTalk training.

Annual Subscriptions

** Software and training updates are included in the Annual Subscription fee for licensed users with the appropriate certification. Support, software upgrades and upgrade training are provided at the request of, and scheduled for, each organization individually. Lapsed Annual Subscriptions can be renewed at the current rate.

*** Annual subscription fees are based on the number of licensed users at the organization/site and the program components that are included (see above).

^^ **NOTE:** The Annual renewal subscription fees for organizations with more than 10 licensed users and Grants/Contracts are established on an individual basis.